

Appendix B Summary of Public Contracts for Charging  
Updated 1/27/2020

Contract	EVSE Company	Contract Active?	Start Date	Expiry Date	Equipment Type 1	Equipment Type 2	Billing Standards	Maintenance and Service Requirements	Hardware Requirements	Communications Requirements	Networking	Payment	Pricing	Charging-Parking Layout Templates	Where Contract Found	Contract Number	Link
CA DGS	EV Connect	No	3/1/2014	2/28/2017	AC Level 2 Chargers			1 year manufacturer's warranty, maintenance including all labor, parts, supplies, and consumables	Wallmount or Pedestal			EV Connect pays DGS 1% total purchase order for local government transactions. State departments pay DGS admin fee for use of contract.	4% discount off MSRP	ADA compliant	Cal Procure website	1-14-61-13A	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
CA DGS	ABM Electrical Power Services LLC	No	10/24/2014	10/23/2018	AC Level 2 Chargers			No preventative maintenance or warranty included	Level 2 smart EVSE	Reports on: Energy consumption, station utilization, web portal access, administrative user-level tracking, petroleum displacement, station locator tool, GHG, revenue collection, emergency notification, reservation usage.					Cal Procure website	1-14-61-14F	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
CA DGS	BTCPower	No	1/9/2015	10/23/2018	AC Level 1 Chargers	AC Level 2 Chargers		1 year manufacturer's warranty, maintenance including all labor, parts, supplies, and consumables	Wallmount or Pedestal			BTCPays DGS 1% total purchase order for local government transactions. State departments pay DGS admin fee for use of contract.	22-50% discount off MSRP		Cal Procure website	1-14-61-13C	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
CA DGS	PLEMCO	No	3/1/2014	10/23/2018	AC Level 1 Chargers	AC Level 2 Chargers		1 year manufacturer's warranty, maintenance including all labor, parts, supplies, and consumables	Wallmount or Pedestal			PLEMCo pays DGS 1% total purchase order for local government transactions. State departments pay DGS admin fee for use of contract.			Cal Procure website	1-14-61-13B	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
Sourcewell	ChargePoint	Yes	7/25/2017	7/25/2022	AC Level 2 Chargers	DC Level 3 Chargers	Does not accept P-card procurement and payment process; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing;	1-5 year prepaed warranty options	Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	ChargePoint pays Sourcewell 2%	0-30% discount off of MSRP		Sourcewell website	#051017-CPI	<a href="https://www.sourcewell-mn.gov/cooperative-purchasing/051017-cpi#tab-contract-documents">https://www.sourcewell-mn.gov/cooperative-purchasing/051017-cpi#tab-contract-documents</a>
Sourcewell	LilyPad	Yes	7/25/2017	7/25/2022	AC Level 2 Chargers	DC Level 3 Chargers	Accepts P-card procurement with 3.4% upcharge; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing	1 year workmanship warranty; 1 year parts-only warranty through ChargePoint;		Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	LilyPad pays Sourcewell 1%	0-21% discount off MSRP		Sourcewell website	#051017-LPE	<a href="https://www.sourcewell-mn.gov/cooperative-purchasing/051017-lpe">https://www.sourcewell-mn.gov/cooperative-purchasing/051017-lpe</a>
Sourcewell	Zeco dba Greenlots	Yes	7/25/2017	7/25/2022	AC Level 2 Chargers	DC Level 3 Chargers	Does not accept P-card procurement;	Products, parts, and labor warranty	Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	Greenlots pays Sourcewell 2% of annual gross sales	0-20% discount off MSRP; additional quantity discounts		Sourcewell website	#051017-ZSI	<a href="https://www.sourcewell-mn.gov/cooperative-purchasing/051017-zsi#tab-contract-documents">https://www.sourcewell-mn.gov/cooperative-purchasing/051017-zsi#tab-contract-documents</a>
CA DGS	BTCPower	Yes	12/20/2018	12/19/2022	AC Level 2 Chargers	DC Level 3 Chargers	Accepts CAL-Card	During warranty period: 1 planned equipment maintenance service during 1st year of operation; contractor to repair equipment with damages due to external causes	Level 2 basic EVSE; Level 2 smart EVSE low power; Level 2 smart EVSE high power; DCF smart EVSE low power; DCF smart EVSE high power	Reports on: Energy consumption, station utilization, web portal access, administrative user-level tracking, petroleum displacement, station locator tool, GHG, revenue collection, emergency notification, reservation usage.	Depending on EVSE: Network ready; Uses OCPP; available as both "gateway" and "non-gateway"	Beginning FY2019-2020. 1.25% for local use of LPAs; previously 1%	23-40% discount off MSRP	ADA compliant	Cal Procure website	1-18-61-15B	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
CA DGS	EVSTRUCTURE	Yes	12/20/2018	12/19/2022	DC Level 3 Chargers		Accepts CAL-Card	During warranty period: 1 planned equipment maintenance service during 1st year of operation; contractor to repair equipment with damages due to external causes	DCFC Smart EVSE high power	Reports on: Energy consumption, station utilization, web portal access, administrative user-level tracking, petroleum displacement, station locator tool, GHG, revenue collection, emergency notification, reservation usage.	Network ready; Uses OCPP; Available as "gateway" and "non-gateway"	EVSTRUCTURE pays DGS 1% total purchase order for local government transactions. State departments pay DGS admin fee for use of contract.	25-40% discount off MSRP		Cal Procure website	1-18-61-15C	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
CA DGS	PLEMCo	Yes	3/27/2019	3/26/2023	Level 1 Basic EVSE		CAL-Card is not allowed	During warranty period: 1 planned equipment maintenance service during 1st year of operation; contractor to repair equipment with damages due to external causes	Level 1 basic EVSE high power		Network ready	PLEMCo pays DGS 1% total purchase order for local government transactions. State departments pay DGS admin fee for use of contract.	3% discount off MSRP		Cal Procure website	1-18-61-15A	<a href="https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx">https://caleprocure.ca.gov/pages/LPASearch/lpa-search.aspx</a>
Encinitas	EVGo			10/31/2024	DC Level 3 Chargers							EVGo pays Encinitas \$20,913 yr 1; +3% year for years 2 and 3			Kevin		
Sourcewell	Blink	Yes	7/15/2021	7/20/2025	AC Level 2 Chargers	DC Level 3 Chargers	Pricing quotes must reflect total cost of acquisition; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing; 4% charge for payment through P-card process; \$12-15/unit/month network fees; 8% CC transaction fee	1 year limited warranty included, can be extended, optional parts, labor, and preventative maintenance service plans offered	Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Non-networked by request only	Blink pays Sourcewell 3%	18% discount on IQ200; 10% discount DCF; +2% 100-300 units; +3% 301-500 units; +5% >501 units		Sourcewell website	#042221-BLK	<a href="https://www.sourcewell-mn.gov/cooperative-purchasing/042221-blk#tab-products-and-services">https://www.sourcewell-mn.gov/cooperative-purchasing/042221-blk#tab-products-and-services</a>

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Sourcwell	EV Connect	Yes	7/30/2021	7/20/2025	AC Level 2 Chargers	DC Level 3 Chargers	Price quotes do not necessarily include site design and engineering costs; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing; 3% CC processing fee		Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	EV Connect pays Sourcwell 2%	Approximately 10% discount on hardware; 20-25% discount on software		Sourcwell website	#042221-EVC	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-vc">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-vc</a>
Sourcwell	FLO	Yes	7/15/2021	7/20/2025	AC Level 2 Chargers	DC Level 3 Chargers	Does not accept P-card procurement and payment process; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing;		Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked or non-networked for Level 2; Networked only for DCFC	FLO pays Sourcwell 1% of hardware sales	11-50% off of MSRP		Sourcwell website	#042221-FLO	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-flo">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-flo</a>
Sourcwell	FreeWire	Yes	7/15/2021	7/20/2025	AC Level 2 Chargers	DC Level 3 Chargers	Does not accept P-card procurement and payment process; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing; Post-warranty connectivity and software require an additional annual fee; Freight, physical installation, and software provisioning purchased from 3rd parties are not included.			Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked and non-networked EV charging hardware	FreeWire pays Sourcwell 1.5% of products, services, and warranties	0-3% discount off MSRP; 3-15% discount on large quantity orders. No discount on software or services.		Sourcwell website	#042221-FRE	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-fre">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-fre</a>
Sourcwell	Livingston	Yes	7/15/2021	7/20/2025	AC Level 2 Chargers		Accepts P-card procurement; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing	3 year limited warranty		Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked and non-networked EV charging hardware	Livingston pays Sourcwell 2.5% of sales	22-60% discount off MSRP; Volume discounts; Free project consultation; free software integration		Sourcwell website	#042221-LIV	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-liv">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-liv</a>
Sourcwell	Nuvee	Yes	7/23/2021	7/20/2025	AC Level 2 Chargers	DC Level 3 Chargers	Accepts P-card procurement with 3% upcharge; Does not include installation costs; Does not include costs related to internet collection; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing	1 year warranty on Level 2 chargers; 2 year on DCFC		Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	Nuvee pays Sourcwell: 1% on 0-99 units/quarter; 2% on 100+ units/quarter	10-25% discount off MSRP; 5% discount on 50 units within 12 months; 10% discount on 100 units within 12 months		Sourcwell website	#042221-NUV	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-nuv">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-nuv</a>
Sourcwell	SemaConnect	Yes	7/20/2021	7/20/2025	AC Level 2 Chargers		Accepts P-card procurement; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing; 5% credit card processing fee	1 year parts and labor warranty	Networked EV charging hardware;	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked only	SemaConnect pays Sourcwell 2% of hardware and network service agreement	25% discount off MSRP		Sourcwell website	#042221-SEM	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-sem">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-sem</a>
Sourcwell	WAVE	Yes	7/19/2021	7/20/2025	Wireless MDHD Chargers		Accepts P-card procurement; Vendor must submit intended discounts in writing; Changes to price must be submitted in writing	Products, parts, and labor warranty	Embedded charging pad	Vendor will assign Account Representative; Vendor will perform minimum 1 business review per year	Networked and non-networked EV charging hardware	WAVE pays Sourcwell 2%	15% discount 1-9 units; 20-40% discount >9 units		Sourcwell website	#042221-WVE	<a href="https://www.sourcwell-mn.gov/cooperative-purchasing/042221-wve">https://www.sourcwell-mn.gov/cooperative-purchasing/042221-wve</a>
Riverside - RPU	Tesla	Yes	10/1/2017	9/30/2022	Tesla Supercharger		Vendor owned/managed	Tesla responsible for all maintenance for equipment				Payment via electric revenue estimated to be \$150,000-\$250,000 over 5 year term		Tesla to use 28 stalls on 3rd floor of parking garage for installation of 12 superchargers.	Kevin		
SFMTA	TBD	No	-3/16/2022	-3/15/2031			Vendor owned/managed	Must have customer service contact information clearly visible, vendor must repair/replace non-functioning charging stations within 72 hours of notification, service technicians must be clearly identifiable	Chargers must have the ability to charge EVs with all connector types	Vendor must assign Account Representative; Vendor must provide comprehensive quarterly reports		Vendor will pay SFMTA monthly rent equal to base rent plus percentage rent. Base rent starts at \$125 per parking space and depends on how far into the lease term and the space location (surface vs. off street). The percentage rent begins Year 4 of the agreement and is a percentage of the vendor's prior month gross sale. Vendors' proposals included initial percentage rate offer.		SF MTA website	RFP No. SFMTA-2021-46		